



Mitsubishi Motors Malaysia Sdn Bhd is the official distributor of Mitsubishi Motors vehicles in Malaysia. As one of Malaysia's leading automotive company, Mitsubishi Motors Malaysia is committed to produce and sell vehicles that are technologically advanced, high in quality, performance, safety and comfort. We invite suitable talented individuals who are result-oriented, fast-paced and committed to join us as:

ASSISTANT MANAGER – Aftermarket Parts SPECIALIST

Responsible for new business development of aftermarket parts business, from planning of new business, and development of sales channels and parts sourcing channels.

Main Responsibilities:

- Develop and implement the overall strategy of aftermarket spare parts business.
- Identify and analyse market trends, opportunities and risks.
- Report progress and present strategic recommendations to senior management.
- Identify requirements of product by analysing the aftersales market and customers' expectation.
- Strategize procurement plan to source competitive aftermarket parts.
- Develop sales channels of our aftermarket parts.
- Ensure all procurement activities comply with relevant industry regulations and company policies.

Requirements:

- Bachelor's degree in Business Administration, Marketing, Automotive Management.
- Minimum of 5 years of experience in automotive aftermarket parts industry
- Deep understanding of market trends, key manufacturers and sales channels.
- Sales and negotiation skills (building rapport with customers and sales team).
- Basic understanding of finance and accounting

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications with a recent passport-sized photograph to:

Human Capital Management Department
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