



Mitsubishi Motors Malaysia Sdn Bhd is the official distributor of Mitsubishi Motors vehicles in Malaysia. As one of Malaysia's leading automotive company, Mitsubishi Motors Malaysia is committed to produce and sell vehicles that are technologically advanced, high in quality, performance, safety and comfort.

We invite suitable talented individuals who are result-oriented, fast-paced and committed to join us as:

ASSISTANT MANAGER - NEW PROJECTS **(based in Shah Alam)**

The purpose for the role is responsible for implementing and monitoring project progress, conducting field research, identify risk potentials and manage project budgets.

Responsibilities:

Project Planning and Execution

- Develop and implement detailed project plans for expansion initiatives, including timelines, budgets, and resource allocation
- Coordinate with cross-functional teams to ensure smooth execution of expansion projects
- Monitor project progress, identify potential issues and implement corrective actions as needed

Market Analysis and Strategy Development

- Conduct thorough field research and analysis to identify and build new opportunities for expansion (desktop and field research, soft sounding)
- Develop operating and tactical plans for market entry and growth, considering regulatory requirements, competitive landscape, and market demand based on strategic plan
- Present findings and recommendations for approval and alignment
- Build and maintain strong relationships with key stakeholders
- Communicate effectively with stakeholders to keep them informed of project progress
- Negotiate low to medium risk operational terms and manage contracts and agreements with partners and vendors to support expansion projects

Risk Management and Compliance

- Identify potential risks and develop mitigation tactics to ensure project success and compliance with industry regulations and present to supervisor
- Ensure all expansion activities adhere to legal, regulatory, and ethical standards

Financial Management and Reporting

- Develop and manage project budgets, ensuring cost-effective allocation of resources and adherence to financial targets
- Conduct financial analysis and feasibility studies for expansion projects, providing insights and recommendations to supervisor
- Prepare and present regular project reports, highlighting key metrics, progress, challenges, and financial performance

Human Capital Management Department

Mitsubishi Motors Malaysia Sdn. Bhd. (680028-M)
Level 6, Building A, Dataran PHB, Saujana Resort, Seksyen U2
40150 Shah Alam, Selangor Darul Ehsan
Tel: 03-7680 6688 | Fax: 03-7622 2238
Website: www.mitsubishi-motors.com.my
E-mail: hr@mitsubishi-motors.com.my



Requirements:

- Minimum bachelor's or associate degree in Business Administration, Project Management or related field.
- Minimum of 5 years of experience in Project Management or Business Development
- Strong understanding of the automotive industry, including market trends, regulatory landscape
- Excellent project management skills, with track record of managing complex expansion projects
- Business acumen and commercial awareness
- Resilience and high skilled in problem solving
- Proficiency in project management software and Microsoft Office Suite

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications with a recent passport-sized photograph to:

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