

Mitsubishi Motors Malaysia Sdn Bhd is the exclusive distributor of Mitsubishi Motors passenger and commercial cars in Malaysia. Current line-up of vehicle consists of the Lancer sedan, Triton pick-up truck, Pajero Sport, ASX SUV, Attrage eco-sedan and Mirage compact car.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, mature and can work as a team to join us as:

ASSISTANT MANAGER – DEALER DEVELOPMENT

(based in Shah Alam)

To execute network plan through appointment of new dealers and termination/discontinuance of the non-performing dealers in accordance with the established business policies and requirement.

Responsibilities:

- To execute sustainable business policies for dealer business sustenance
- To monitor dealer compliance of business requirements including VI, infrastructure, capital, human resources, etc
- To develop strategic network plan in line with the company mid-term & long term plan through in-depth market analysis
- To explore business opportunities for new dealers in accordance with network plan
- To execute appointment and termination of dealers
- To execute Dealer Reinvestment Program

Requirements:

- Degree in Accounting / Business Administration
- Minimum 3 years working experience, preferably in Automotive industry
- Possess strong analytical and communication skills.
- Result-oriented, resourceful, and excellent planning and organization skills. Positive & Pro-active
- Able to work independently with minimum supervision
- Willing to travel

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to :